

ORGANIZATIONAL SHIFTS TO SUSTAIN SECTOR PARTNERSHIPS

Examples of how various types of organizations have shifted their mission to support sector partnerships.

WIBs/Workforce	Economic Development	Community Colleges/ Education	New Organizations	Cities or Counties
<p>Blends, braids and leverages internal and external funding streams to increase flexibility</p> <p>Partners closely with economic development and clarify roles/ responsibilities, increasing authority to respond to real business needs</p> <p>Uses the WIB to institute a policy of using sector partnerships as organizing mechanism to serve critical clusters</p> <p>Repurposes business services staff to coordinate individual sector partnerships</p> <p>Other:</p>	<p>Shifts the business model to orient around critical clusters, bringing focus to business operations</p> <p>Dedicates staff persons to each critical cluster</p> <p>Blends, braids and leverages internal and external funding streams to increase flexibility</p> <p>Other:</p>	<p>Offers testing lab, incubator, and research facilities as part of partnership’s service menu (potentially offering fee-for-service testing labs)</p> <p>Keeps any university agenda separate from partnership</p> <p>Creates an arm’s-length Foundation to support partnership</p> <p>Blends, braids and leverages internal and external funding streams to increase flexibility</p> <p>Ensures communication between advisory boards and sector partnership</p> <p>Dedicates staff to supporting and convening partnership</p> <p>Other:</p>	<p>Business supported (via dues-paying membership or fee-for-service)</p> <p>Partners with public program to help staff the partnership</p> <p>Blends, braids and leverages internal and external funding streams to increase flexibility</p> <p>Other:</p>	<p>Uses influence of Mayor’s Office to bring programs together to co-convene</p> <p>Blends and braids multiple public funding sources to support partnership</p> <p>Dedicates staff to supporting and convening partnership</p> <p>Other:</p>

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The Next Gen Sector Partnership staff, a team of four independent consultants—Lindsey Woolsey, John Melville, Francie Genz and Emily Lesh— collaborate to make the Next Gen sector partnership community of practice possible.

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