

Dear \_\_\_\_\_,

Thank you for your willingness to implement a next generation sector partnership in the Southwest Pennsylvania region. The Departments of Community & Economic Development and Labor & Industry fully support the next generation partnership model.

Your region's economic vitality depends on creating an ecosystem where businesses have what they need to succeed, while our workforce is prepared with in-demand skills. This requires an active, authentic, and engaging partnership from industry coupled with alignment across workforce and economic development efforts to ensure that you are collectively addressing the most critical needs of your regional economy. The next generation sector partnership approach puts business at the center, is industry-driven, and community-supported. Business drives the agenda, while public partners provide the needed solutions to allow industry to thrive and create jobs.

While this approach will require you to shift from how you have worked with businesses in the past, in the end, it will lead to more dynamic partnerships providing new perspectives on how to meet the needs of our communities. We are excited to see the impact this next generation sector partnership makes in your region.

Please know that both departments are prepared to provide technical assistance in building your partnership. If you require any technical assistance, please contact \_\_\_\_\_ at DCED and \_\_\_\_\_ at L&I.

We are encouraged that you see the value in this work. While it is not a new concept, it is a more efficient way to serve business and create "Jobs That Pay" in Pennsylvania!

Very truly yours,

Secretary Department of Community & Economic Development Secretary Department of Labor & Industry

